

BUYER QUESTIONNAIRE

Matt Rifley - Central Texas Realtor

(512) 333-ACRE (2273)



Real Estate

BUYER INFORMATION

Buyer Name _____

Phone _____

Email _____

Address _____

Preferred Contact Type

Email Call Text

Occupation _____

Employer _____

Work Phone # _____

Current Employment Status

Part-Time

Full-Time

Self-Employed

Years Employed

1-4

5-10

11+

Co-Buyer Name _____

Phone _____

Email _____

Address _____

Preferred Contact Time

Morning Afternoon Evening

Reason for Buying _____

Are you a first-time buyer?* Yes No

Married? Yes No

Children? Yes No # _____

Other Family Members? Yes No # _____

Pets? Yes No # _____

PRICE & FINANCING

What price range homes are you interested in?

\$ _____

Are you pre-qualified by a lender?

Yes No

Pre-qualified amount?

\$ _____

Do you have a pre-approval letter with this amount?

Yes No

Lender Name _____

Phone # _____

Email _____

*First-Time home buyer means this will be your residence

Is this a cash deal?

Yes No

What down payment amount are you considering?

0-5% 6-14% 15%+

Will you be able to provide the proof of funds?

Yes No

What loan type are you considering?

FHA VA Conventional

USDA Reverse Mortgage Hard Money

Texas Veterans Loan Seller Finance

If we found a property, are you prepared to make an offer now? Yes No

Anything other details you'd like me to know? _____

CURRENT RESIDENTIAL STATUS

Where are you living now? _____

Tell me a little bit about it. _____

Are you currently renting?

Yes No

If yes, when does your lease expire?

Do you own other property?

Yes No

If yes, do you need to sell your current residence before moving?

Yes No Yes, it's currently on the market

When is your ideal Move-In Date? _____

REQUIREMENTS & LOCATION

of Bedrooms? _____ # of Bathrooms? _____ # of Garage Spaces? _____

Most desired type of views?

Water City Greenbelt

How would you define your lifestyle?

Entertaining Others / Parties Family Friendly Maximum Privacy Relaxed

Most preferred Neighborhoods?

1. _____ 4. _____
2. _____ 5. _____
3. _____ 6. _____

Most preferred School Districts?

1. _____
2. _____
3. _____

Describe the Look and Feel Of the Preferred Area You Would Like to Move to:

VIEWING PROPERTIES

When are you ready to start viewing properties? _____

Mon _____ Tue _____ Wed _____ Thu _____ Fri _____ Sat _____ Sun

Any other comments about your schedule? _____

Are you open to Virtual Tours? Yes No

Discuss how your buyer searches for properties?



HOME DETAILS

Home Type	<input type="radio"/> Single Family <input type="radio"/> Income Property	<input type="radio"/> Multi-Family <input type="radio"/> Mobile Home	<input type="radio"/> Townhouse <input type="radio"/> Flip	<input type="radio"/> Condo
Purchase Type	<input type="radio"/> Turn-key	<input type="radio"/> New Construction	<input type="radio"/> Needs TLC	<input type="radio"/> Resale
Build Style	<input type="radio"/> Classic <input type="radio"/> Mid-Century	<input type="radio"/> Contemporary <input type="radio"/> Ranch	<input type="radio"/> Craftsman <input type="radio"/> Other	<input type="radio"/> Modern
Home Sq. Ft.	<input type="radio"/> Up to 2499 sf	<input type="radio"/> 2500-4000sf	<input type="radio"/> Over 4,000sf	
Lot Size	<input type="radio"/> Small, easy to maintain	<input type="radio"/> Less than an acre	<input type="radio"/> More than an acre	
Build Year	<input type="radio"/> Before 1978	<input type="radio"/> 1978-2022	<input type="radio"/> A newly built home	

FEATURE PRIORITY

	Low	Med	High		Low	Med	High
Primary Bedroom Downstairs	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Multi-Story	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Walk-In Closet	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Backyard	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Guest Room	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Patio/Deck	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Office / Den	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Multi-car Garage	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Exercise Room	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Pool	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Formal Dining Room	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Outdoor Spa / Jacuzzi	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Fireplace	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Outdoor Fire Pit	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Laundry Room	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Fenced Yard	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Basement	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Move-in Ready	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
High Ceilings	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Gated Community	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Extra Storage	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Energy Efficient	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Open Floor Plan	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Sprinkler System	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Single-Story Only	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Smart Home Technology	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Are There Any Other Important High Priority Features? _____

Are you currently working with another Real Estate Agent? Yes No

Have you signed an Exclusive Buyer Agency Contract with another agent? Yes No

thank you!

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